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Eiken Chemical's Businesses

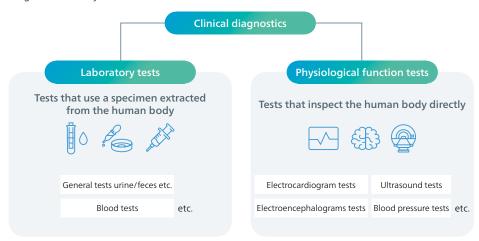
Overview of business

Manufacture and sale of pharmaceuticals, reagents, and medical, physical, and chemical machinery and equipment, as well as the import and export for sale of the same. Our products are a familiar part of life for everybody from babies to senior citizens.

Business domains

Clinical diagnostics

Clinical diagnostics are a kind of test used in diagnosis, treatment, and screening of disease, and can be categorized into laboratory tests and physiological function tests. As a comprehensive manufacturer of clinical diagnostics, Eiken Chemical responds to the needs of the most advanced medicine through the R&D, manufacturing and sales of products and services that cover a wide range of laboratory tests.



Testing of food and environment

Eiken Chemical manufactures and sells reagents of microbiological tests for food poisoning bacteria and for environmental inspection to measure contamination of work environments, and sells testing tools and devices.

Clinical diagnostics market

Domestic market

¥933.3 hillion (FY2023; source: survey by the Japan Association of Clinical Reagents Industries)

Annual growth of forecast

The clinical diagnostics market in Japan was valued at ¥817.9 billion (83% of previous year), shrinking due to lower sales of COVID-19-related reagents. Including exports, the market was valued at approximately ¥933.3 billion (89% of previous year). Revisions to medical treatment fees in 2024 resulted in a reduction in drug prices of 0.97%, but the impact was minor. Over the medium term, the Japanese market is forecast to trend gently upwards at an annual rate of about 2%.

Global market

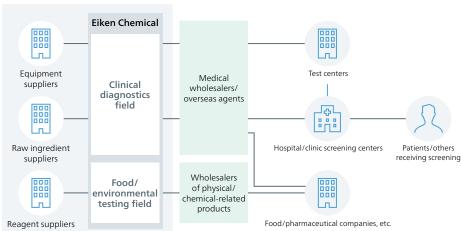
(Report Code: MD3609)

Annual growth of approx. (average 2024-2029)

The global market for clinical diagnostics was estimated to be US\$78.7 billion in 2023, and is forecast to grow at a compound annual growth rate of 6.9%. Factors cited as driving the market include increases in chronic conditions and infectious diseases resulting from the increase in elderly individuals and, in terms of market opportunities, the growth of developing markets.

Business model

Comprehensive manufacturer of clinical diagnostics



Value Creation Story

Main Products and Services

As a comprehensive manufacturer of clinical diagnostics, the Eiken Group offers a broad lineup of products and services.



Microbiological reagents

Test reagents that are useful in the diagnosis and treatment of microorganism infections, such as cultures for bacteria testing, rapid test reagents, and reagents for drug sensitivity testing.



Fecal immunochemical tests reagents

Test reagents used to detect occult blood in feces for colorectal cancer screening (primary testing).



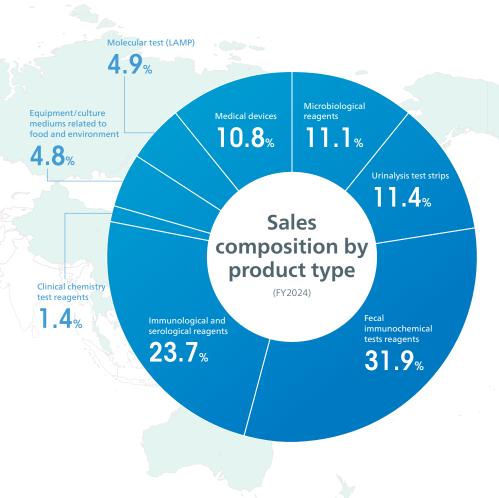
Clinical chemistry test reagents

Test reagents for automated analyzers used to measure biological components in blood serum and urine, primarily for test items that are of interest for their association with lifestyle-related diseases.



Molecular test (LAMP)

Genetic testing products using LAMP method technology to test for infectious diseases such as COVID-19 and tuberculosis. We are rolling it out into a wide range of fields, including food and environment.





Urinalysis test strips

Test reagents such as urine analysis test strips for detecting various items in urine, such as urobilinogen, occult blood, protein, and glucose.



Immunological and serological reagents

Measurement of infectious diseases, rheumatism, hormones, and tumor markers. Test reagents for neonatal metabolic disorders, gastric cancer risk assessment test (ABC risk classification), and others.



Equipment/culture mediums related to food and environment

Reagents of microbiological tests for food poisoning bacteria and for environmental inspection to measure contamination of work environments, as well as tools and devices for such tests.



Medical devices

Various types of automated analyzers that use our in-house reagents for a variety of tests.

| | | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|--|-------------|------------|---------------------------------------|---------------------------------------|---------------------------------------|------------|------------|---------------------------------------|------------|
| Net sales | Million yen | 34,991 | 35,761 | 36,585 | 38,667 | 42,996 | 43,271 | 40,052 | 40,539 |
| of which overseas sales | Million yen | 5,405 | 6.070 | 7.040 | 6.895 | 8,868 | 8,797 | 10,115 | 10.710 |
| Gross profit | Million yen | 14,701 | 15,692 | 16,229 | 18,529 | 20,564 | 20,506 | 16,713 | 16,512 |
| Operating profit | Million yen | 3,478 | 4,611 | 4,622 | 6,612 | 8,387 | 7.457 | 3,377 | 2,999 |
| Ordinary profit | , | 3,549 | 4,681 | 4,022 | 6,808 | 8,508 | 7,437 | 3,568 | 3,198 |
| | Million yen | • | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | · · · · · · · · · · · · · · · · · · · | | | · · · · · · · · · · · · · · · · · · · | |
| Net profit attributable to owners of parent | Million yen | 2,608 | 3,447 | 3,538 | 5,044 | 6,218 | 5,736 | 2,634 | 2,228 |
| Total assets | Million yen | 45,165 | 47,279 | 50,322 | 55,685 | 62,512 | 66,275 | 61,651 | 62,372 |
| Net assets | Million yen | 32,478 | 35,014 | 37,303 | 41,672 | 45,803 | 49,535 | 45,971 | 43,598 |
| EBITDA | Million yen | 5,138 | 6,205 | 6,249 | 8,323 | 10,445 | 9,582 | 5,703 | 5,532 |
| R&D expenses | Million yen | 3,238 | 2,904 | 3,332 | 3,086 | 3,408 | 4,065 | 3,939 | 4,386 |
| Capital investment | Million yen | 1,102 | 1,685 | 2,985 | 2,876 | 4,347 | 3,792 | 1,812 | 7,699 |
| Depreciation | Million yen | 1,660 | 1,594 | 1,627 | 1,711 | 2,058 | 2,125 | 2,326 | 2,533 |
| Net cash | Million yen | 8,597 | 6,356 | 8,893 | 8,071 | 11,930 | 14,062 | 11,973 | 5,407 |
| Cash flows from operating activities | Million yen | 4,091 | 3,318 | 5,460 | 5,451 | 7,769 | 7,575 | 3,806 | 6,033 |
| Cash flows from investing activities | Million yen | (3,250) | (4,435) | (3,711) | (2,193) | (5,044) | (316) | (2,216) | (4,499) |
| Cash flows from financing activities | Million yen | (1,175) | (1,083) | (1,220) | (1,275) | 1,200 | (2,095) | (6,694) | (4,857) |
| Cash and cash equivalents at end of period | Million yen | 6,651 | 4,448 | 4,981 | 6,968 | 10,900 | 16,064 | 10,966 | 7,640 |
| Operating profit to net sales ratio | % | 9.94 | 12.89 | 12.63 | 17.1 | 19.5 | 17.2 | 8.4 | 7.4 |
| Return on Equity (ROE) | % | 8.3 | 10.3 | 9.9 | 12.9 | 14.3 | 12.1 | 5.6 | 5.0 |
| Return on Assets (ROA) | % | 5.8 | 7.5 | 7.3 | 9.5 | 10.5 | 8.9 | 4.1 | 5.2 |
| Equity ratio | % | 71.2 | 73.5 | 73.5 | 74.3 | 72.8 | 74.2 | 74.0 | 69.3 |
| Earnings per share (EPS) | Yen | 71.21 | 93.63 | 95.95 | 136.65 | 168.28 | 155.17 | 71.69 | 64.82 |
| Book value per share (BPS) | Yen | 877.35 | 942.37 | 1,002.86 | 1,120.36 | 1,230.55 | 1,327.47 | 1,318.38 | 1,294.08 |
| Dividend payout ratio (consolidated) | % | 35.1 | 32.0 | 31.3 | 30.0 | 30.3 | 32.9 | 71.1 | 81.8 |
| Dividend per share | Yen | 25.00 | 30.00 | 30.00 | 41.00 | 51.00 | 51.00 | 51.00 | 53.00 |
| Total number of issued shares at end of period | Shares | 43,541,438 | 43,541,438 | 43,541,438 | 43,541,438 | 43,541,438 | 43,541,438 | 40,041,438 | 38,541,438 |
| Number of treasury shares at end of period | Shares | 6,902,222 | 6,659,650 | 6,659,760 | 6,611,071 | 6,576,861 | 6,512,625 | 5,443,508 | 5,127,632 |
| Market capitalization | Billion yen | 116.6 | 113.4 | 85.8 | 94.1 | 75.1 | 68.0 | 80.0 | 87.3 |
| Number of employees at end of period (full-time employees) | Persons | 704 | 719 | 724 | 733 | 745 | 754 | 757 | 702 |

^{*}The Company conducted a two-for-one share split of its common shares with an effective date of April 1, 2018. Figures for EPS, BPS, and dividend per share for FY2017 are calculated based on the assumption that the share split was conducted on April 1, 2017.

Our Profile

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Non-Financial Highlights

| | | | FY2017 | FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 | FY2024 |
|-------------|---|---------------------------|--------------------|-------------------|--------------------|-------------------|--------------------|-------------------|--------------------|--------------------|
| | Greenhouse gas (GHG) emissions ◆1 | | | | | | | | | |
| | Scope 1 | t-CO ₂ | 2,120 | 1,989 | 1,934 | 2,070 | 2,016 | 1,945 | 2,036 | 1,971 |
| | Scope 2 | t-CO ₂ | 5,252 | 5,181 | 4,884 | 5,038 | 5,304 | 2,669 | 706 | 678 |
| | Scope 3 *1 | t-CO ₂ | - | - | - | 86,485 | 105,335 | 84,205 | 71,698 | 77,708 |
| Environment | Renewable energy used ◆4 | MWh | 70 | 76 | 70 | 61 | 62 | 6,871 | 11,764 | 11,548 |
| Environment | Water volume consumed ◆2 | 1,000 m³ | 88.1 | 83.9 | 81.0 | 78.1 | 80.7 | 73.1 | 68.7 | 69.1 |
| | Total waste generated ◆3 *2 | t | 426 | 381 | 388 | 410 | 462 | 529 | 398 | 415 |
| | Material recycled ◆3 | t | 251 | 212 | 234 | 223 | 232 | 247 | 238 | 227 |
| | Recycling ratio (including recovered energy) ◆3 | % | 58.9 | 55.7 | 68.0 | 62.4 | 58.8 | 55.3 | 62 | 64 |
| | Number of ecological proposals ◆4 | Proposals | 366 | 445 | 454 | 318 | 291 | 518 | 525 | 567 |
| | Average age (Overall) | Years | 43 years 0 months | 42 years 7 months | 42 years 6 months | 42 years 4 months | 42 years 3 months | 42 years 5 months | 42 years 5 months | 41 years 5 months |
| | Average age (Men) | Years | 44 years 0 months | 43 years 5 months | 43 years 2 months | 42years10months | 42 years 7 months | 42 years 5 months | 42 years 1 month | 41 years 8 months |
| | (Women) | Years | 40 years 7 months | 40 years 5 months | 41 years 0 months | 41 years 1 month | 41 years 5 months | 42 years 4 months | 42 years 1 month | 41 years 7 months |
| | Average years of service (Men) | Years | 16 years 11 months | 16 years 2 months | 14 years 11 months | 16 years 2 months | 15 years 7 months | 15 years 7 months | 14 years 10 months | 14 years 2 months |
| | (Women) | Years | 16 years 0 months | 16 years 1 month | 16 years 6 months | 16 years 9 months | 16 years 10 months | 17 years 7 months | 16 years 10 months | 15 years 11 months |
| | Female employees as share of total | % | 27.3 | 29.0 | 29.4 | 29.7 | 30.3 | 29.2 | 29.9 | 30.3 |
| Society ◆4 | Female managers as share of managers (as of April each year | r) *3 % | 10.7 | 12.2 | 14.6 | 16.9 | 16.2 | 13.8 | 15.4 | 18.8 |
| Jociety V4 | Female Directors as share of Directors | % | 0.0 | 11.0 | 11.0 | 11.0 | 11.0 | 13.0 | 13.0 | 20.0*8 |
| | Proportion of women among new hires | % | 29.2 | 35.6 | 20.0 | 27.5 | 29.3 | 17.5 | 36.4 | 39.0 |
| | Percentage returning to work after childcare leave | % | 100 | 100 | 100 | 100 | 100 | 100 | 100 | 100 |
| | Employee turnover *4 | % | 0.9 | 0.9 | 2.0 | 1.7 | 2.0 | 2.7 | 2.3 | 1.9 |
| | Average non-scheduled working hours per full-time employ | ee per month Hours | _ | 14.1 | 15.8 | 16.2 | 15.3 | 14.8 | 13.9 | 12.8 |
| | Rate of uptake of EIKEN GLOBAL PROGRAM among employ | ees *5 % | _ | _ | _ | 16.5 | 14.0 | 19.4 | 26.3 | 27.2 |
| | Employee satisfaction score *6 | | _ | _ | _ | _ | _ | 68.6 | 62.1 | 58.8 |
| Governance | Rate of uptake of antibribery training | % | _ | _ | _ | _ | 96.8 | 100.0 | 100 | 100 |
| | Number of serious noncompliance incidents *7 | Cases | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |

Scope 1 GHG emissions: GHG emitted directly from company facilities, plants, and vehicles Scope 2 GHG emissions: GHG emitted indirectly by the company as a result of energy usage Scope 3 GHG emissions: GHG emitted by the entire cluster of companies involved in a product or service (supply chain) <Applicable scope>

- ◆1 Eiken Group: EIKEN CHEMICAL, EIKEN CHINA CO., LTD.
- ◆2 Eiken Group (production sites)
- ◆3 Eiken Group (headquarters/production sites/research facilities)
- ◆4 EIKEN CHEMICAL only

- *1 The Company calculates items within the scope in accordance with Scope 3 items based on the GHG protocol
- *2 Total waste generated = general waste + industrial waste
- *3 Managerial position: a post of section chief or higher
- *4 Numerator = number of full-time employees leaving between April 1 of each year and March 31 of the following year Denominator = calculated as number of full-time employees on April 1 each year
- *5 Rate of uptake of EIKEN GLOBAL PROGRAM = number of those attending training each fiscal year ÷ number of employees for
- *6 Calculated based on the number of positive responses received in the employee satisfaction survey with a five-grade scale
- *7 The total of material infringements of a country's competition laws, material infringements of the laws and regulations related to corruption, and material infringements in socioeconomic areas other than these
- *8 As of June 2025

External Evaluation/Stock Information, Etc.

External evaluation

Inclusion in ESG indices



FTSE Blossom Japan Index



FTSE Blossom Japan Sector Relative Index





Initiatives endorsed/ESG ratings/certifications



Signed high-level Kigali Declaration on elimination of neglected tropical diseases (NTDs)



Sponsor of international public-private sector GHIT Fund to fight infectious diseases



Endorsed TCFD recommendations and made disclosure in February 2023



Gained SBT certification in February 2024



Climate Change Corporate A List



Syesgy A Rating

Consortium







Certified for 6 consecutive years



Certified as Organization Contributing to National Resilience by Cabinet Secretariat National Resilience Promotion Office



Participation in Triple I

Company profile

New address

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Company name EIKEN CHEMICAL CO., LTD.

Head office location 4-19-9 Taito, Taito-ku, Tokyo, 110-8408 Japan

(as of August 31, 2025)

*The Company plans to move to a new Head Office in September 2025.

20th floor, Ochanomizu sola city, 4-6 Kanda-

Surugadai, Chiyoda-ku, Tokyo, 101-0062 Japan

Representative Yuji Segawa, President and CEO

Founded February 20, 1939

Share capital 6,897,730,000 yen (as of March 31, 2025) Number of employees

Listed stock exchange

(full-time employees + temporary employees)

Non-consolidated: 1,047; Consolidated 1,051 (as of March 31, 2025)

Tokyo Stock Exchange

Prime Market

Securities code 4549

Year-end March 31

Annual General Meeting of Shareholders June of each year

Shares information (as of March 31, 2025)

Total number of shares authorized to be issued 123,900,000 shares

Total number of issued shares 38,541,438 shares

(including treasury shares) Number of shares per unit 100 shares Number of shareholders 5.732

Major shareholders

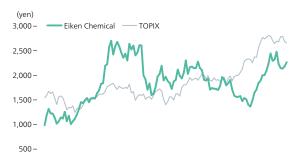
| Shareholder name | Number of shares held (shares) | Shareholding ratio (%) |
|---|-----------------------------------|------------------------|
| The Master Trust Bank of Japan, Ltd. (Trust account) | 5,089,100 | 15.23 |
| NIPPON ACTIVE VALUE FUND PLC | 3,228,600 | 9.66 |
| STATE STREET BANK AND TRUST COMPANY 505103 | 2,009,759 | 6.01 |
| Custody Bank of Japan, Ltd. (Trust account) | 1,703,400 | 5.10 |
| AVI JAPAN OPPORTUNITY TRUST PLC | 1,620,800 | 4.85 |
| THE BANK OF NEW YORK- JASDECTREATY ACCOUNT | 1,362,000 | 4.08 |
| The Dai-ichi Life Insurance Company, Limited | 1,100,000 | 3.29 |
| NAVF SELECT LLC | 857,900 | 2.57 |
| CACEIS BANK, LUXEMBOURG BRANCH/ AIF CLIENTS ASSETS | 822,700 | 2.46 |
| Nippon Life Insurance Company | 799,200 | 2.39 |

^{*}The Company owns 5,127,632 treasury shares, but these are not included in the above list of the ten largest major shareholders. The shareholding ratios exclude treasury shares from the calculation.

Distribution of shares by type of holder



Change in share price



⁰ FY3/15 FY3/16 FY3/17 FY3/18 FY3/19 FY3/20 FY3/21 FY3/22 FY3/23 FY3/24 FY3/25